



Liquor Summary

Country Inns

Year to Date - Start Date : 31-Mar-06 End Date : 10-Mar-07 Days : 345

Outlet	Audit Date	Takings Inc VAT	Sales at Cost	Gross Profit %	Stock at Cost	Allowances Inc VAT	Days Stock	Cumulative Surplus
Kings Arms	18-Jan-07	192242.26	66012.61	59.65	4398.92	6327.52	19	-1169.97
Rising Sun	10-Mar-07	314196.16	114693.84	57.11	5291.74	12859.71	16	783.52
Overall Totals		506438.42	180706.45	58.07	9690.66	19187.23	17	-386.45



Group Summary

Country Inns

Year to Date - Start Date : 31-Mar-06 End Date : 10-Mar-07 Days : 345

	Opening Stock	Purchases	Credits	Transfers	Closing Stock	Cons Cost	Cons Retail	Gross Profit	Sales Ratio	Days Stock
Spirits	2187.17	12492.65	0.00	0.00	1324.94	13355.25	57324.96	72.63	10.88	34
Fortified Wines	73.60	80.39	0.00	0.00	83.48	70.53	431.34	80.79	0.08	408
Wines	1090.07	7860.48	0.00	0.00	791.05	8159.54	21764.51	55.95	4.13	33
Draught Beers	2322.60	124181.21	0.00	0.00	3714.33	122789.49	324308.00	55.51	61.57	10
Bottled Beers	594.24	6724.93	0.00	0.00	772.22	6547.06	20788.10	62.99	3.95	41
Ciders	388.42	13320.21	0.00	0.00	670.43	13038.21	38716.05	60.43	7.35	18
Minerals	771.09	9123.61	0.00	0.00	1182.80	8711.96	43158.30	76.28	8.19	47
Alcopops	620.09	4251.14	0.00	0.00	833.69	4037.60	11648.10	59.27	2.21	71
Tobacco	132.69	1619.52	0.00	0.00	113.25	1638.97	2607.05	26.13	0.49	24
Sundries	142.37	2424.02	3.80	0.00	204.47	2358.16	5958.96	53.50	1.13	30
	8322.34	182078.16	3.80	0.00	9690.66	180706.77	526705.37	65.69	100.00	19

Estimated Result (Ex VAT)

Consumed @ Retail (Ex All)	431930.27
Less Consumed @ Cost	180706.77
Estimated Gross Profit	251223.50
Estimated Gross Profit %	58.16

Actual Result (Ex VAT)

Income	431011.42
Less Consumed @ Cost	180706.77
Actual Gross Profit	250304.65
Actual Gross Profit %	58.07

Surplus/Deficit (Inc VAT)

Consumed @ Retail	526705.37
Less Allowances	19187.23
	507518.15
Income	506438.42
Deficit	-1079.72
Deficit %	% -0.21
Deficit per day	-3.13

Yield	%	96.15
Barrellage		507.55

Cumulatives

From	To	10/03/2007
Income (Ex VAT)		451028.04
Consumption @ Cost		189337.48
Gross Profit		261690.56
	%	58.02
Deficit		-1043.29
	%	-0.20

Allowances (at Retail)

WASTE 1%	4586.45
Pipes £150.00 x 4	10172.12
ULLAGE	2398.16
ENTERTAINMENT	1605.15
Real Ale Lost	425.35
Total	19187.23



Group Stock Report

Country Inns

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Code	Description	Size	Open Stock	Purch	Trans in	Closing Stock	Sales	Sales at Cost	Sales at Retail	GP %	Stock at Cost	Days Stock	Avg Price
1702	ADVOCAAT	70cl	0.40	0.00	0.00	0.00	0.40	1.68	17.36	88.6	0.00	0	1.55
1718	AFTER SHOCK	70cl	4.07	4.00	0.00	3.04	5.03	100.70	265.20	55.4	64.60	221	2.64
1701	AMARETTO	70cl	0.40	3.00	0.00	0.10	3.30	40.40	179.48	73.6	1.22	10	1.94
1710	ARCHERS	70cl	1.10	4.00	0.00	1.80	3.30	26.03	160.16	80.9	14.12	187	1.73
1712	ARCHERS 1.5LT	1.5L	1.70	6.00	0.00	1.20	6.50	119.40	650.35	78.4	22.04	64	2.34
1315	BACARDI	70cl	2.90	22.00	0.00	3.00	21.90	215.07	1088.64	76.8	31.15	50	1.78
1313	BACARDI 1.5LT	1.5L	2.40	15.00	0.00	0.00	17.40	421.43	1483.41	66.6	0.00	0	1.42
1314	BACARDI SPICED	70cl	1.90	3.00	0.00	1.40	3.50	37.43	169.82	74.1	14.97	138	1.73
1711	BAILEYS	1 Lt	1.00	16.00	0.00	1.10	15.90	215.48	781.00	67.6	14.86	24	2.46
1715	BAILEYS	70cl	0.00	2.00	0.00	0.00	2.00	20.24	60.20	60.5	0.00	0	2.15
1716	BAILEYS 1.5LT	1.5L	9.80	2.00	0.00	1.00	10.80	227.13	943.09	71.7	21.03	32	2.04
1211	BELLS	70cl	1.80	5.00	0.00	2.00	4.80	48.22	234.78	75.9	20.20	145	1.75
1213	BELLS 1.5 LT	1.5L	10.00	13.00	0.00	0.00	23.00	545.34	1978.03	67.6	0.00	0	2.01
1215	BELLS 70CL	70cl	0.00	2.00	0.00	1.60	0.40	4.56	16.40	67.3	18.26	731	2.05
1717	BENEDICTINE	70cl	0.00	0.00	0.00	0.50	-0.50	-7.42	-27.30	68.1	7.42	-345	1.95
1355	BUNDABERG RUM	70cl	1.80	24.00	0.00	2.30	23.50	273.23	1147.16	72.0	26.17	33	1.74
1720	CAMPARI	70cl	1.00	1.00	0.00	1.20	0.80	8.63	42.56	76.2	12.94	517	1.90
1275	CANADIAN CLUB	70cl	0.30	0.00	0.00	0.00	0.30	3.52	15.40	73.2	0.00	0	1.83
1326	CAPT MORGAN	70cl	0.10	10.00	0.00	1.20	8.90	93.67	434.28	74.7	12.60	46	1.74
1328	CAPTAIN MORGAN 1.5LT	1.5L	1.20	5.00	0.00	2.20	4.00	97.52	358.29	68.0	53.64	190	2.09
1722	CHERRY BRANDY	50cl	0.30	0.00	0.00	0.00	0.30	2.16	10.80	76.5	0.00	0	1.80
1724	COINTREAU	70cl	1.50	1.00	0.00	1.80	0.70	8.83	37.46	72.3	23.27	731	1.91
1012	COURVOISIER	1 Lt	0.00	2.00	0.00	0.00	2.00	39.98	148.00	68.3	0.00	0	1.85
1011	COURVOISIER	70cl	0.00	12.00	0.00	1.90	10.10	145.96	523.18	67.2	27.46	65	1.85
1738	CURACAO BLUE	50cl	0.00	1.00	0.00	0.20	0.80	4.39	31.20	83.5	1.10	86	1.95
1729	DRAMBUIE	70cl	1.80	1.00	0.00	1.30	1.50	22.68	81.20	67.2	19.63	299	1.93
1221	FAMOUS GROUSE	70cl	0.00	6.00	0.00	1.30	4.70	66.51	220.90	64.6	18.40	95	1.68
1223	FAMOUS GROUSE 1.5LT	1.5L	3.60	18.00	0.00	2.30	19.30	431.99	1824.25	72.2	52.01	42	1.58
1259	GLENFIDDICH	70cl	0.02	1.00	0.00	1.00	0.02	2.62	8.90	65.4	19.53	731	22.25
1257	GLENMORANGIE	70cl	1.00	4.00	0.00	0.50	4.50	82.51	265.86	63.5	9.15	38	2.11
1325	GORDONS	70cl	1.30	117.00	0.00	7.60	110.70	972.61	5408.48	78.9	66.65	24	1.74
1413	GORDONS 1.5LT	1.5L	2.40	9.00	0.00	3.10	8.30	177.79	708.87	70.5	66.40	129	1.42
1747	GRAND MARNIER	70cl	0.40	0.00	0.00	0.10	0.30	4.96	15.40	62.2	1.65	115	1.83
1752	GRENADINE	70cl	0.00	1.00	0.00	0.90	0.10	0.44	0.00	0.0	3.95	731	0.00
1260	HIGHLAND PARK	70cl	0.80	3.00	0.00	1.20	2.60	51.75	154.84	60.7	22.66	151	2.13
1525	HOUSE VODKA 1.5LT	1.5L	0.30	38.00	0.00	1.50	36.80	469.23	2349.91	76.5	19.13	14	2.13
1204	HOUSE WHISKY 1.5LT	1.5L	0.20	9.00	0.00	0.70	8.50	136.45	547.35	70.7	11.24	28	2.15
1249	JACK DANIELS	70cl	2.70	70.00	0.00	4.80	67.90	824.53	3503.78	72.3	58.32	24	1.84
1220	JACK DANIELS 1.5LT	1.5L	8.40	31.00	0.00	0.70	38.70	1155.22	3793.76	64.2	20.90	6	1.63
1708	JAEGERMEISTER	70cl	0.10	4.00	0.00	1.50	2.60	32.17	141.82	73.3	18.23	196	1.95
1231	JAMESONS	70cl	5.10	52.00	0.00	2.80	54.30	591.01	2804.48	75.2	30.27	18	1.84
1246	JAMESONS 1.5LTR	1.5L	1.10	4.00	0.00	0.30	4.80	118.16	428.84	67.6	7.44	22	2.09
1744	KAHULA	70cl	1.90	3.00	0.00	1.50	3.40	41.27	175.28	72.3	18.11	151	1.84
1263	LAPHROAIG	70cl	0.90	5.00	0.00	0.60	5.30	113.30	318.78	58.2	12.79	39	2.15
1731	MALIBU	70cl	1.20	6.00	0.00	1.30	5.90	49.02	294.84	80.5	10.80	76	1.78
1732	MALIBU 1.5LT	1.5L	2.60	7.00	0.00	1.20	8.40	167.84	862.62	77.1	23.98	49	2.40
1111	MARTELL	70cl	0.90	8.00	0.00	0.00	8.90	140.55	457.38	63.9	0.00	0	1.84



Year to Date - Start Date : 31-Mar-06 End Date : 10-Mar-07 Days : 345

House Name	House No	Date	Period	Revenue	No of Days	Daily Average	YTD Revenue	YTD Days	YTD Average
Kings Arms	901	18-Jan-07	9	63610.44	279	586.42	163610.44	279	586.42
Rising Sun	900	10-Mar-07	11	67400.98	345	775.08	287417.60	345	833.09

Year to Date - Start Date : 31-Mar-06 End Date : 10-Mar-07 Days : 345

Code	Description	Size	Cost Price	Selling Price	Conversion Rate	Purchased Barrellage	Sales Barrellage
4109	BECKS	Gall	9.83	2.75	36.000	34.83	33.86
4131	J/SMITHS SMOOTH	Gall	7.09	2.45	36.000	14.67	14.58
4199	J SMITHS SMOOTH	Gall	6.62	2.45	36.000	13.75	14.25
4213	BOMBADIER	Gall	6.55	2.20	36.000	0.25	0.25
4215	YOUNGS PA	Gall	6.40	2.40	36.000	2.31	2.56
4421	FOSTERS	Gall	7.52	2.50	36.000	172.33	170.14
4422	CARLSBERG	Gall	6.42	2.40	36.000	16.50	17.72
4424	BECKS	Gall	8.19	1.50	36.000	0.31	0.31
4461	KRONENBOURG	Gall	8.80	2.75	36.000	69.67	68.75
4502	GUINNESS	Gall	8.17	2.70	36.000	66.31	65.44
4757	BOMBARDIER	Gall	8.02	2.45	36.000	23.50	23.22
4758	OLD SPECKLED HEN	Gall	8.57	2.50	36.000	17.25	16.72
4760	YOUNGS BITTER	Gall	6.99	2.35	36.000	15.50	15.22
Total for Draught Beers						447.17	443.03
5101	NEWCASTLE BROWN	Doz	13.05	2.80	24.000	0.42	0.46
5124	LIGHT ALE	Doz	5.64	1.40	49.600	0.85	0.90
5145	VICTORIA BITTER	Doz	12.27	2.60	67.900	0.09	0.07
5311	KALIBER	Doz	5.91	1.55	41.100	0.10	0.09
5427	FOSTERS ICE	Doz	10.08	2.70	41.100	0.00	0.05
5451	MILLER	Doz	10.16	2.65	41.100	0.19	0.20
5541	BUDWEISER	Doz	10.91	2.70	41.100	1.36	1.69
5542	HOLSTEN DIAT PILS	Doz	9.25	2.70	49.600	0.08	0.15
5544	BECKS	Doz	9.70	2.70	49.600	1.51	1.46
5552	BUDVAR	Doz	10.10	2.55	41.100	1.02	1.05
5556	SAN MIGUEL	Doz	10.67	2.55	41.100	0.24	0.28
7805	BUDVAR	Doz	11.30	2.70	41.100	0.00	0.00
7807	KINGFISHER	Doz	9.97	2.70	41.100	0.00	0.00
Total for Bottled Beers						5.86	6.41
6004	MAGNERS	Doz	15.42	3.20	24.000	0.08	0.19
6041	WOODPECKER	Doz	0.00	0.00	49.600	0.00	0.01
6301	STRONGBOW	Gall	7.52	2.65	36.000	51.64	50.72
Total for Ciders						51.72	50.92
8600	BACARDI BREEZER	Doz	14.06	3.00	49.600	0.73	0.77
8618	SMIRNOFF ICE	Doz	10.99	3.00	49.600	0.93	0.95
8627	WKD	Doz	11.48	3.00	49.600	1.09	1.13
8810	MUDSHAKE	Doz	10.40	2.65	67.900	0.06	0.03
8820	BLISS	Doz	12.55	2.75	49.600	0.00	0.01
Total for Alcopops						2.80	2.89
Overall Total						507.55	503.25



Sales Mix

Country Inns

Year to Date - Start Date : 31-Mar-06 End Date : 10-Mar-07 Days : 345

House Name	House No	Date	Period	GP%	Spirits	Fortified Wines	Wines	Draught Beers	Bottled Beers	Ciders	Minerals	Alcopops	Tobacco	Sundries
Kings Arms	901	18-Jan-07	9	59.65	11.20	0.17	1.14	55.70	3.75	13.16	10.48	2.10	0.80	1.49
Rising Sun	900	10-Mar-07	11	57.11	10.69	0.03	5.97	65.18	4.07	3.78	6.79	2.28	0.31	0.91